

Tena Koe, Tamati Kruger.

Thank you for your letter of 14 July 2017 and the accompanying document, Te Kawa O Te Urewera. This correspondence arrived at my Motu Lodge yesterday. You kindly invite me to have input into the document. Unfortunately I cannot do this within the specified time frame as submissions closed on 20 July.

**BACKGROUND.** ( Tuhoe ) Originally I as president of the NZ Professional Fishing Guides Association, was invited to the old Tuhoe office in Taneatua for informal discussions. Then, much later, Myself and my consulting associate, Jan Calder, were approached by landcorp ( Tuhoe Consultants) for them to come to Gisborne for a meeting with us re the pending approach of Tuhoe having the Te urewera retuned to them. They were interested in our opinion of the potential for Tuhoe to become involved in high yield Tourism within Te Urewera for economic gain and tribal employment opportunities.

We were invited to the Te Urewera Summit to be held in Rotorua>  
I was asked to speak at same, myself and my associate duly attended.

I have done a lot of public speaking on behalf of myself and various other entity's, I had never been to one before, when the hosts and organizers ( Tuhoe) never spoke. All the other speakers seemed to me to wish to take from Te Urewera and the Tuhoe people and give nothing back in return. I firmly believed then, as I still do Tuhoe should take a Partly commercial approach , with the main aim creating employment and income for the Tuhoe people who live in and around Te Urewera. ( At the time Te Urewera was the only National Park in NZ, people actually lived in )

I was invited to attend the signing by Tuhoe and the Crown of their settlement deed held at parliament in wellington which I went to.

My associate, Jan Calder and I were invited to attend the ceremony marking the official opening of the new Tuhoe complex at Taneatua, we did attend.

During these various events our specialty consulting company Adventure tourism Associates,( ATA) put in a submission to Tuhoe in respect of commercial Tourism opportunities in and around Te urewera. In your letter you state"" You are particularly interested in my views of the principled approach , the new responsibility's and your thinking on Friendship agreements? "My views are Tuhoe are being too friendly I believe Tuhoe should start now to bring in an era of concessions and permit charging the same as many other Maori interests do in NZ, creating employment opportunities for Guides ( both male and female) I personally have had a lot of experience with Guides and concessions having been in the past the longest serving president of The NZ Professional Fishing guides Association. ( NZPFGA), 20 years. ( 170 members throughout NZ) . I was the first in the Tourism industry to develop with DOC a bulk concession allowing all NZPFGA members to operate commercial businesses on the DOC estate ( In those days it included all Tuhoe Lands) My secretary paid DOC one calculated annual fee of many thousands of dollars. ( this is a area I believe Tuhoe should now start looking at?) That is my opinion. I and Jan Calder enjoyed our past relationship with Tuhoe, we certainly enjoyed your hospitality and friendship freely offered to us at every event we went to and have watched your excellent progress since. If you wish I will get ATA secretary to resend our original submission to you? ( it is only on hard copy) please advise?

Thank you for keeping me in the loop> You have done well.

Best Regards  
Frank Murphy  
Motu.